



# Business Intelligence

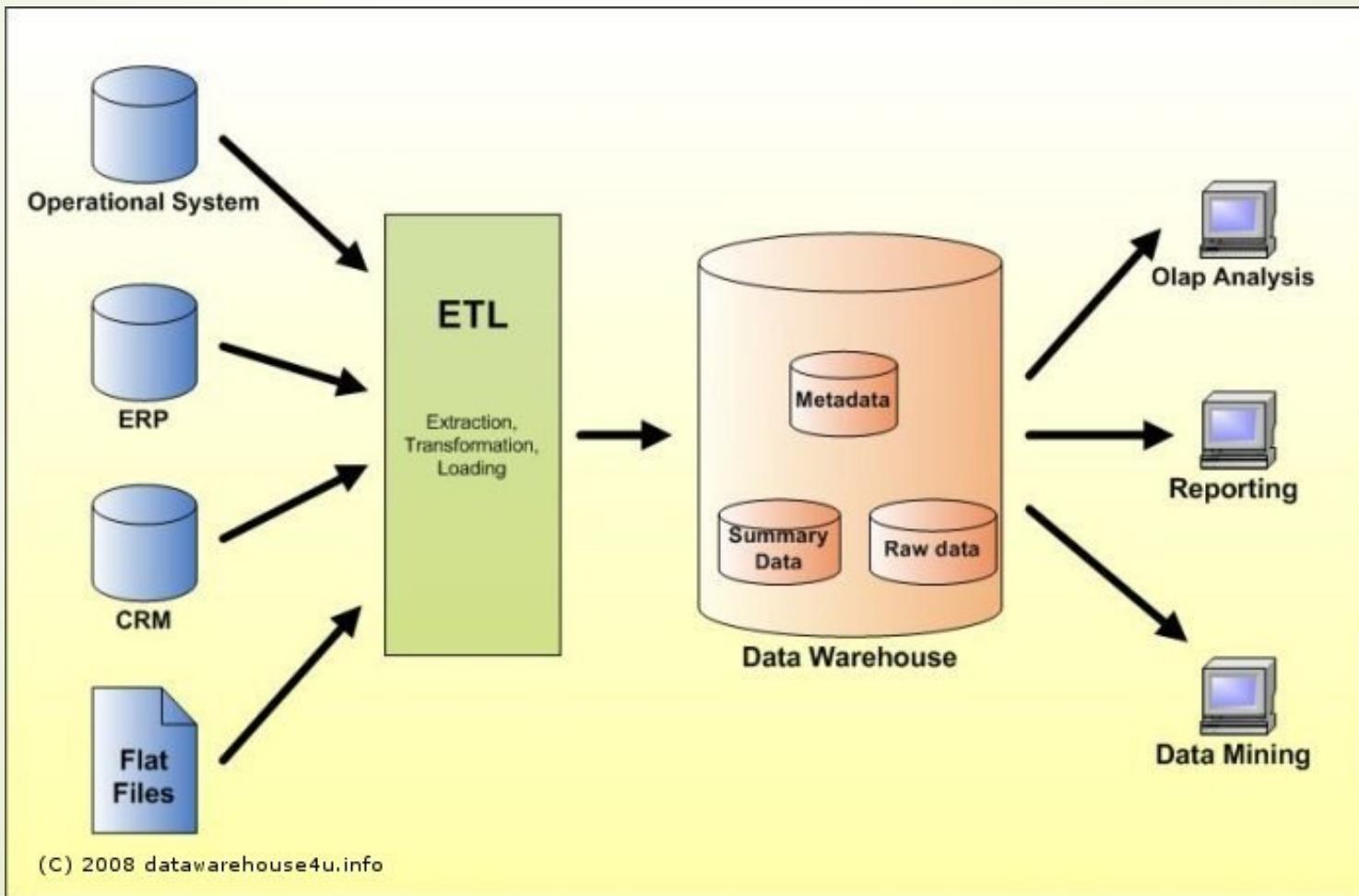
oleh: Ahmad Syauqi Ahsan



# Apa itu BI ?

- ▶ “BI refers to application and technology, which is used to gather, provide access to, and analyze data and information about the company operations”
- ▶ BI bukanlah sebuah produk ataupun system
- ▶ Pada tahun 1989 Howard Dresner (peneliti di Gartner Group) mempopulerkan terminology “BI” sebagai kumpulan dari konsep2 dan metode2 yang digunakan untuk meningkatkan proses pengambilan keputusan dengan menggunakan system pendukung yang berbasiskan data factual.

# Posisi BI

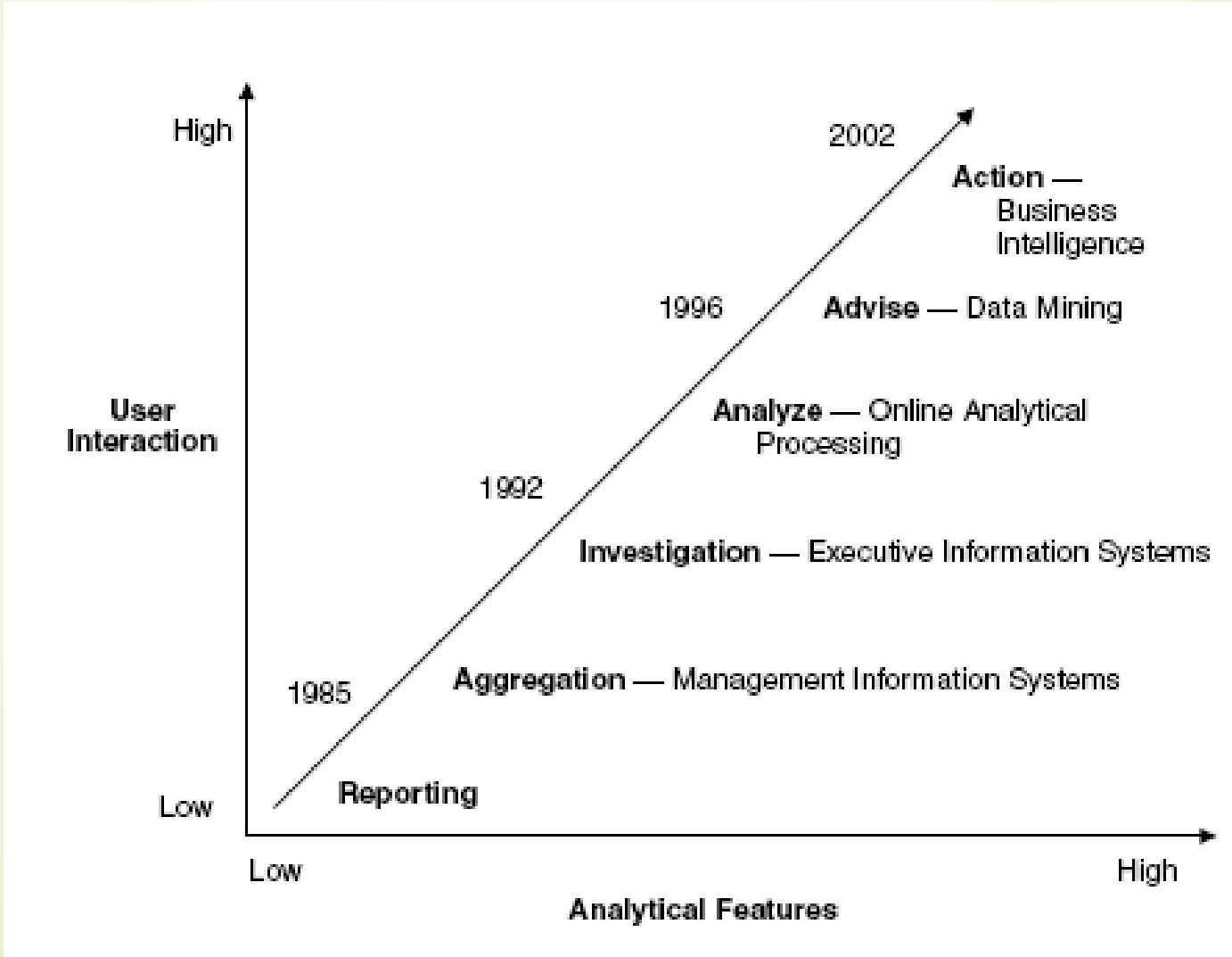




# Kenapa BI?

- ▶ Pengambilan keputusan yang cepat dan lebih terpercaya
- ▶ Mengenali dan memaksimalkan kekuatan perusahaan
- ▶ Mempermudah usaha-usaha marketing
- ▶ Meningkatkan hubungan antara perusahaan dengan konsumen
- ▶ Menyelaraskan usaha-usaha dengan strategi perusahaan
- ▶ Meningkatkan pendapatan dan keuntungan

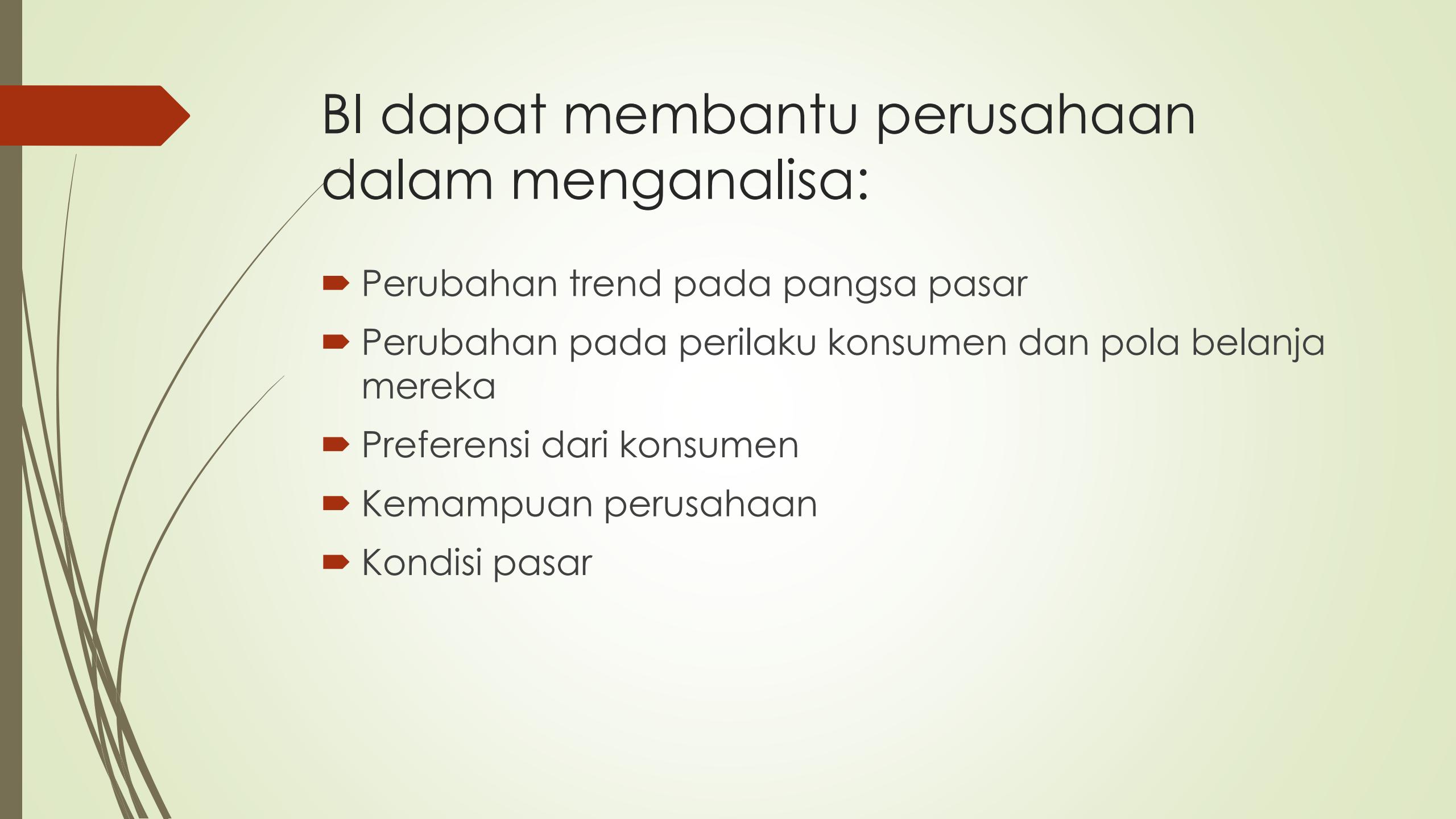
# Evolusi dari Laporan statis ke BI





## Tahapan pada BI

- ▶ Data Sourcing: mengumpulkan data dari dokumen, database, gambar, file media, dan website
- ▶ Data Analysis: mendapatkan pengetahuan yang bermanfaat dari kumpulan data data mining
- ▶ Situation Awareness: menghubungkan antara fakta dan kesimpulan dan mengeluarkan informasi yang tidak relevan.
- ▶ Risk Analysis: melakukan identifikasi terhadap resiko maupun keuntungan yang akan diterima jika sebuah keputusan ataupun tindakan dilakukan
- ▶ Decision Support: menggunakan software yang semi-interactive untuk mendapatkan keputusan dan strategi yang baik



## BI dapat membantu perusahaan dalam menganalisa:

- ▶ Perubahan trend pada pangsa pasar
- ▶ Perubahan pada perilaku konsumen dan pola belanja mereka
- ▶ Preferensi dari konsumen
- ▶ Kemampuan perusahaan
- ▶ Kondisi pasar

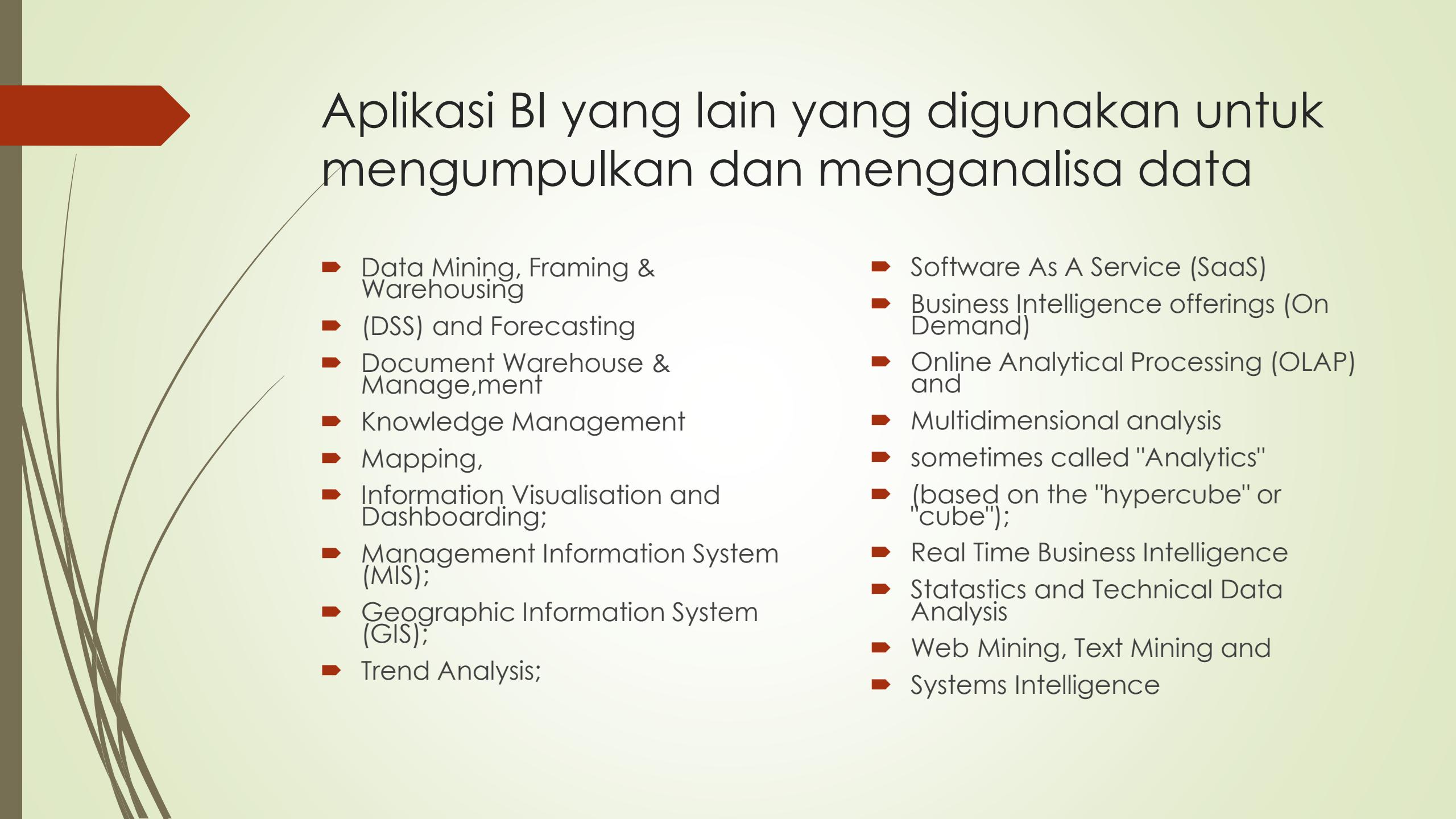
# Teknologi pada BI

- ▶ Sistem computer yang aman dan mempunyai level akses bertingkat terhadap data warehouse
- ▶ Mempunyai kapasitas penyimpanan data yang mencukupi, serta rencana berapa lama data akan disimpan
- ▶ BI Analyst telah membuat tool untuk melakukan pengumpulan dan analisa data dalam jumlah besar dan tidak terstruktur seperti:
  - ▶ Data-data produksi
  - ▶ Statistik penjualan
  - ▶ Laporan kehadiran
  - ▶ Gambaran jumlah pengurangan konsumen
  - ▶ dan lain-lain



# BI Tools

- ▶ AQL – Associatede Query Logic
- ▶ Balanced Scorecard
- ▶ Business Activity Monitoring
- ▶ Business Performance Management
- ▶ Business Planning
- ▶ Business Process Re-engineering
- ▶ Competitive Analysis
- ▶ User/End-User Query and Reporting
- ▶ Enterprise Management System
- ▶ Executive Information System
- ▶ SCM – Supply Chain Management
- ▶ Demand Chain Management, dan
- ▶ Finance and Budgeting tools.



# Aplikasi BI yang lain yang digunakan untuk mengumpulkan dan menganalisa data

- ▶ Data Mining, Framing & Warehousing
- ▶ (DSS) and Forecasting
- ▶ Document Warehouse & Management
- ▶ Knowledge Management
- ▶ Mapping,
- ▶ Information Visualisation and Dashboarding;
- ▶ Management Information System (MIS);
- ▶ Geographic Information System (GIS);
- ▶ Trend Analysis;
- ▶ Software As A Service (SaaS)
- ▶ Business Intelligence offerings (On Demand)
- ▶ Online Analytical Processing (OLAP) and
- ▶ Multidimensional analysis
- ▶ sometimes called "Analytics"
- ▶ (based on the "hypercube" or "cube");
- ▶ Real Time Business Intelligence
- ▶ Statistics and Technical Data Analysis
- ▶ Web Mining, Text Mining and
- ▶ Systems Intelligence



Aplikasi BI yang lain yang digunakan untuk mengelola sisi “manusia” dalam perusahaan

- ▶ Customer Relationship Management (CRM)
- ▶ Marketing Tools
- ▶ Human Resources applications.
- ▶ Web Personalisation

# Amazon's Web Personalization

The screenshot shows an Amazon product page for a Sony W800/B 20 MP Digital Camera (Black). The top navigation bar includes links for Your Amazon.com, Today's Deals, Gift Cards, Sell, Help, and a search bar. A promotional banner for "Soak Up Summer" is visible on the right.

The main content area displays the product image, which is a black Sony digital camera with a silver lens and a 5x optical zoom lens. To the left of the main image is a vertical sidebar showing six smaller thumbnail images of various cameras.

Product details include:

- Sony W800/B 20 MP Digital Camera (Black)**
- by Sony
- ★★★★★ 22 customer reviews | 15 answered questions
- List Price: \$79.99
- Price: **\$78.00 & FREE Shipping** Details
- You Save: \$1.99 (2%)
- In Stock.
- Ships from and sold by Amazon.com.
- Want it Monday, June 30? Order within 12 hrs 53 mins and choose One-Day Shipping at checkout. Details
- Color: Black

The product description lists several features:

- MP Super HAD CCD sensor for beautifully detailed images
- Sony Lens w/ 5x Optical Zoom
- Reduced blur with SteadyShot Image stabilization
- Capture your videos in 720p HD Movie mode
- Simplify camera menu with Easy Mode
- Take stunning images in Sweep Panorama mode up to 360
- Smile Shutter technology automatically captures smiles

Other sections on the page include:

- More in Camera, Photo & Video**: Includes links to Top-Rated Compact System Cameras, Deals in Camera, Photo & Video, and New Arrivals in Compact System Cameras.
- Other Sellers on Amazon**: Shows three alternative sellers with their prices and shipping options.

# Amazon's Web Personalization (2)

Sold by: The Shutterdog  
6 used & new from \$71.81

Have one to sell? Sell on Amazon

### Frequently Bought Together

Price for all three: **\$93.48**

This item: Sony W800/B 20 MP Digital Camera (Black) \$78.00

Sony 16GB SDHC/SDXC Class 10 UHS-1 R40 Memory Card (SF16UY/TQMN) \$8.49

Sony LCSCSQ Soft Carrying Case for Sony T, W, and N Series Digital Cameras (Black) \$6.99

### Customers Who Bought This Item Also Bought

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Sony 16GB SDHC / SDXC Class 10 UHS-1 R40 Memory Card (SF16UY / TQMN) \$8.49	Sony LCSCSQ Soft Carrying Case for Sony T, W, and N Series Digital Cameras ... \$6.99	Assurant 360° Accidental Damage Protection Plan (75-\$99.99) \$8.86	Sony LCS-CST General Purpose Soft Carrying Case for Slim Cyber-shot Digital Cameras \$5.79	Sony 8GB SDHC / SDXC Class 10 UHS-1 R40 Memory Card (SF8UY / TQMN) \$8.39	Sony LCSTWP/B Compact Carrying Case for Cyber-Shot Digital Camera (Black) \$8.99

### What Other Items Do Customers Buy After Viewing This Item?

	Transcend 16GB Class 10 SDHC Flash Memory Card (TS16GSDHC10E) \$9.99
	Sony 16GB SDHC/SDXC Class 10 UHS-1 R40 Memory Card (SF16UY/TQMN) \$8.49
	Canon PowerShot ELPH 130 IS 16.0 MP Digital Camera with 8x Optical Zoom 28mm Wide-Angle Lens and 720p ... \$109.00
	Transcend 32 GB Class 10 SDHC Flash Memory Card (TS32GSDHC10E)

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Terima Kasih

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